INTRODUCTION - MESSAGE FROM PETER STOW

This month we unfortunately say goodbye to one of Isomass’ pillars of our success. Sue McAuley has been with Isomass since October 1999 and in that time filled roles in marketing, human resources, administration and office management and now it’s time for Sue to retire and enjoy the next phase of life. It’s safe to say that there isn’t a single aspect of our business in which Sue hasn’t had a pivotal part.

As the saying goes, “one door closes and another opens” so Sue’s retirement has enabled two other members of our staff to take on new roles and enjoy new challenges. Dave Ashwell and Tony Cade are entering the next phases of their careers with Isomass. (See page 2 for details)

Below are overviews of two new products from our suppliers. Both products are evolutions of previous products that have a very strong presence in the marketplace and bring exciting new features to their respective users. For a full list of the products we supply please see our website, Isomass.com.

FLASHSMART EA

- High sensitivity (few ppm to 100%)
- Combustion (for CHNS) and pyrolysis (for O)
- Low helium consumption
- 1000 Analysis Kit with delivery
- Detector upgrade for very low ppm sulfur
- MVC Module for more automation
- **15-year furnace and TCD warranty**
- All-in-one Analyzer for every application
- OxyTune function for the tailored O2 amount
- No sample digestion or toxic chemicals
- No matrix effect when changing sample type
- Easy maintenance
- Quantitative determination for CHNS/O
- Solid and liquid sample autosamplers
- High accuracy and reproducibility
- Automated features for unattended analysis
- Over 20 configurations in one system
- Use of helium or argon as carrier gas
- Complete and dedicated EagerSmart Software
- Future proof, modular system
- Fully automated analytical workflows
- No sample pre-treatment required
- No need for fume hood or anti-acid table
- Easy-to-use

ANALAB—MAGNETIC STIRRING

Isomass first introduced Analab’s corrosive resistant products back in 2014. Since then, Analab has continued to evolve their robust, high quality and reliable product line. 2016/17 marks another developmental accomplishment for Analab; magnetic stirring!

The new magnetic stirring feature is a mobile device that’s compatible with all of the standard and custom hotplate sizes. The magnetic stirring device has it’s own power source and does not need to be in direct contact with the hotplate or digestion vessels in order to work. It is specially made with the same acid resistance as the hotplates and will not affect temperature homogeneity. The new hands free magnetic stirring feature makes sample digestion even easier.

For more information on this magnetic stirring addition, please feel free to contact Isomass’ friendly sales team at sales@isomass.com or toll free at 1-800-363-7823 and they’ll be pleased to assist you!
ISOMASS PRODUCT LISTS NOW AVAILABLE ONLINE AT WWW.ISOMASS.COM

Most long-time customers of Isomass are familiar with the quality and consistency of our Elemental Microanalysis’ products and supplies; most, however, may not know that EML offer the largest range of elemental analyser products in the world. Whether you use your elemental analyzer as a stand-alone instrument or with a mass spectrometer, Isomass can supply you with the consumable supplies you require for virtually every make of Carbon, Hydrogen, Nitrogen, Oxygen and Sulphur analyser in use today. For your convenience Isomass has compiled OEM equivalent product lists, by brand, for your reference and use. These lists are now available online at www.isomass.com; simply type your elemental analyzer brand into the search field and browse away! These list are also available by email request. As always, if you’re having trouble sourcing a particular part, or cannot find the item you require on our lists, please contact our friendly sales team to find what you need!

For more information on Isomass parts and consumables please send your enquiries to sales@isomass.com or give us a call toll free at 1-800-363-7823.

SUE RETIREMENT

In a tight knit company such as Isomass, personnel often take on many roles that are pivotal to the success of the company, but are not necessarily in their job description. Sue is one of these people who turns her hand to whatever needs doing, she is there to do it. Her background in media, marketing, communications, human resources and business processes from working at both the CBC (TV) and it’s local affiliate CFAC (radio and TV) and TransAlta (energy distribution) gave her a many faceted experience in the business world. She put these skills to good use, guiding and assisting as necessary, but also taking the lead where applicable. It is with mixed emotions we bid adieu to Sue as she retires this year. Sue will be greatly missed by all at Isomass and, we’re sure, by many of our customers too!

Now Sue, it’s time to go out and enjoy some new adventures!

STAFF CHANGES AT ISOMASS

Tony Cade has been with us since 2012 after having spent 5 years with Thermo in Germany supporting the Neptune, Element and Triton mass spectrometers in Europe. Originally from British Columbia, joining Isomass was an opportunity for Tony to come home and put to very good use the experience and knowledge he had acquired with Thermo. In the intervening years Tony has built up an enviable reputation for customer service with our mass spectrometer customers. For Tony the next challenge will be moving to Service Management. Here he can use his knowledge of the instruments to support our service team and customers through the whole life cycle of the instruments.

Dave Ashwell first joined us in 2002 as our inside sales representative providing quotes and parts to customers. This position gave him contact with our customers and knowledge of the products we sell. Latterly he’s been our service manager, now vacating the role to be taken over by Tony. Outside of work, Dave has become accomplished in counseling and the management of human relationships. Putting these skills together gave Dave a very good grounding to make the transition to Operations Manager. Dave will be responsible for the operation and administration of the office and human resources within Isomass.

CONFERENCES - Come visit us at the upcoming conferences:

Canadian Trace Organic Workshop
April 24-25, Milton, Ontario

GAC-MAC 2016
May 14-18, Kingston, Ontario

The conferences Isomass attends are listed on our website, www.isomass.com, and are always being updated!